



#### Job description

Wheat's is positioning for immediate and long term growth and is seeking an experienced and highly motivated, goal oriented **Sales Account Manager**. The ideal candidate has a solid background in professional sales coupled with an outgoing, value oriented approach to building relationships. An appreciation and clear understanding of superior client service, prioritization and a commitment to timely execution is essential.

We will consider a combination of education, training and experience with a proven sales track record within the industry or similar industry.

This is an excellent career opportunity to join a leader in the industry with a proactive, well-established company and comes with a well-established book of business. This package includes a superior base salary with an excellent benefits package, incentive plan, and the opportunity to make a six figure income with commissions. Please send your resume with cover letter and salary requirements to Jenni Kiefhaber at the email address provided. Wheat's is an Equal Opportunity Employer.

#### Knowledge and Skills:

- Knowledge of superior client service, and sales skills.
- Ability to use computer software such as Microsoft Word, Excel, and other software programs.

#### Education and Work Experience:

- Minimum two (2) years related work experience.
- A High School Diploma or GED required and an Associates degree or Bachelors degree preferred or;
- Any equivalent combination of experience and training that provides the required knowledge, skills and abilities.

**Company Description:** Wheat's Landscape Design Center is the central office location of our Landscape Design, Construction and Maintenance service lines. We are a leader in the residential property management industry for over 40 years. Based in Vienna, Virginia, we service the high-end homes of the Northern Virginia, Maryland and DC markets.

**Benefits:** paid time off, health, dental and vision insurance, 401k and profit sharing,

**Job Type:** Full-time